

# ENGAGING WITH PUBLIC PROCUREMENT SCOTLAND

# Finding bidding opportunities

- <u>Register on Public Contracts Scotland</u> (PCS) to access free public contract opportunities across Scotland.
- Visit The UK Government's portal <u>Find a Tender</u> to access opportunities in Scotland.
- Access a <u>Dynamic Purchasing System</u> (DPS) to find a directory of prequalified suppliers – supplier organisations can join these at any time throughout their life cycle.
- A <u>Supported Businesses DPS</u> has been created to support the integration of disabled and disadvantaged citizens into the mainstream workforce

# Framework opportunities

Framework opportunities exist across the different sectors in Scotland. Our contract registers can help you prepare to bid for the opportunities or to approach other suppliers in the supply chain:

- Scottish Government
- Scotland Excel
- NHS Scotland
- Advance Procurement for Universities and Colleges (APUC)

### **Construction Procurement**

- The Scottish Government are taking forward <u>a number of actions</u> to improve the procurement of public sector construction projects
- <u>The Construction Pipeline Forecast Tool</u> provides a look forward as to the anticipated public sector spend within construction.
- <u>Guidance</u> for the public sector on setting up Project Bank Accounts is published on gov.scot

### Innovation

- We are calling on suppliers and citizens to submit their proposals for innovative goods and services to the Scottish public sector.
- <u>Scotland Innovates</u> provides a landing zone for current and potential suppliers looking to promote new ideas for innovative products or services.
- <u>CivTech</u> is a Scottish Government Programme that brings the public, private and third sectors together to build things that make people's lives better.

# **Engaging with Public Sector Buyers**

- <u>The Supplier Development Programme</u> hosts 'Meet the Buyer' events and provides several training opportunities
- <u>Procurex</u> brings together buyers, suppliers, leaders and influencers from across Scotland's Public Procurement marketplace
- <u>P4H</u> the procurement event for health connects buyers and suppliers from across Scotland's healthcare procurement community
- Scotland Excel hosts events, webinars and training courses
- The Procurement Supply Group (PSG) is the leadership ground for public procurement suppliers in Scotland
- <u>Small Medium Enterprises (SMEs) and Third Sector Roundtables</u> offer the opportunity to collaborate, engage and reduce barriers
- If you are a public sector supplier and have concerns about a specific tender exercise, then the <u>Single Point of Enquiry (SPoE)</u> can offer independent advice
- All bidders are entitled to ask for further feedback, regardless of the outcome

## Guidance, training, and policy notes

- Our <u>blogs</u> share news and updates for public sector professionals, suppliers, potential suppliers and the general public about public procurement in Scotland
- <u>Guidance</u> is available to support Small Medium Enterprises (SMEs) and third sector
- New supplier journey provides useful information to support making your first hid
- Supplier support is available via several channels
- <u>Public Contracts Scotland</u> provides helpful information for both buyers and suppliers
- The <u>Supplier Development Programme (SDP)</u> offers training, support and information to help you win and grow your business
- Business Gateway
- Just Enterprise provide support for third sector organisations
- <u>Scottish Enterprise</u> enable businesses to innovate and scale to transform Scotland's economy
- <u>Fair Work First</u> is the Scottish Government's flagship policy for driving quality and fair work
- <u>Scottish Procurement Policy notes</u> provide advice to public sector organisations on procurement policy
- <u>Construction Policy notes</u> provide advice to public sector organisations on construction information and guidance

### Contact us



